



Bulletin

East Memphis Rotary Club

Matt Haaga, President

October 28, 2020
Photographer: Bill Pickens
2020-2021
Our 32nd Year

www.rotaryclubofmemphiseast.org

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Upcoming Programs and Meeting Dates

November 4, 2020
Landon Williams
Commercial Advisors

November 18, 2020
Sam Shaw
Principal
Berclair Elementary

Thursday, December 10, 2020

December 16, 2020
David Waddell
Waddell & Associates



**Wolf River Popcorn
Speaker Gift Sponsor**

Wednesday, November 4, 2020

Landon Williams



Landon Williams is a Senior Vice President at Cushman & Wakefield Commercial Advisors. Landon's practice at CWCA focuses on Investment Sales for Industrial, Office, and Retail products in the Real Estate Capital Markets. Landon works with investors to discover and form their investment goals and implement a plan to achieve those goals.

Prior to joining CWCA, Landon worked as a sports agent, representing and negotiating contracts for professional athletes. He has a considerable amount of negotiation experience, including when Landon's team negotiated the largest deal for a right-handed pitcher at the time in baseball history (\$127.5 million) for pitcher, Matt Cain, in 2012. His proven track record in large dollar, high profile, and sophisticated contract negotiations dovetails well into arranging complex real estate transactions for CWCA's clients. This negotiation experience translated to success in real estate as Landon represented Mid-America Apartments on their build-to-suit headquarters in Germantown, as well as other clients including Faropoint Ventures, Real Capital Solutions, Titan Manufacturing & Distribution, Clark & Clark, Highwoods Properties, Radians, and C-III Capital Partners.

Landon was born and raised in Memphis. Landon, his wife Nicole, his daughter Vivienne, and his son Everett are active members at Highpoint Church.

October 28, 2020 Program

Mike Craft, The Villages of Germantown



The Villages of Germantown CEO and son-in-law of Cliff Williams shared the story of this CCRC (Continuing Care Retirement Community). The Villages is a senior living community offering apartments, villas, memory care and a skilled nursing center. Residents buy-in and have complete maintenance-free living with 90% of their investment returned at their death. Residents have all the advantages needed within the community including two meals day at two upscale restaurants, banking, post office, gym, pool and transportation for shopping, etc.

The Villages is located on Germantown Road, convenient to shopping, grocery stores, and entertainment. There are many amenities offered to residents in this upscale retirement community.



2019-2020 Rotarian of the Year

Because of COVID and our club's limited meeting schedule, we were finally able to publicly recognize Penny Schaffler as our 19-20 Rotarian of the Year. As Past President Richard Marsh noted, Penny is a quiet behind the scenes supporter as evidenced by her successful year as Social Chairman. She spearheaded many activities that provided opportunities to interact and develop lasting friendships with each other.

Congratulations, Penny!

*If Plan A doesn't work out,
the alphabet has 25 more letters.*

GUESTS LAST WEEK



We can all take the lead of John Seabold who has been inviting guests to our meetings. This week John introduced Connor Ray as his guest. Connor is an attorney with Wiseman Bray, PLLC. Welcome, Connor, we hope you will join us again soon.



New Member

Rev. Jim Marquis introduced our new member, Tyler Royals. Tyler is an attorney with the Mendenlson Law Firm and the grandson-in-law of Rev. Jim.

Tyler, we are so pleased to welcome you into the East Memphis Rotary Club.

While you were sleeping, these brave and fearless hunters, Rotarians Bill Pickens, Jack Dewald and Bob Kirk, were patrolling the corn fields in South Dakota protecting the masses from wild pheasants.



Did you Remember?